

Are You Tired of Talking About Covid-19 All the Time?

In a way, I know I am. While as this is written the rates of infection and deaths are going down in many areas, though it remains a major news topic. However, how the pandemic is going, plus receiving all the latest information on how to handle and avoid the virus, remain vitally important, whether you own the recycling business or are just a picker on the line. That is why the CDRA put together industry-specific information on responding to the pandemic, and why we put it out for easy access on our website: <https://cdrecycling.org/news/covid-19-resources/>

Even though it is receding to some degree, it looks like this virus will be with us for a while. I suggest you check out the resources we have gathered.

Thank you,
William Turley, CDRA Executive Director

It Will Pay Off to Help CDRA Grow its Membership

CDRA has launched a contest whereby \$1000 will be awarded to the company that brings in the most memberships to the organization by the time of the association's March 2020 Annual Meeting in Austin.

CDRA Member R&B Debris is funding the contest, designed to help the CDRA continue its membership growth curve while trying to get more member companies involved in the activities of the only association that serves the C&D industry.

R&B, based in Hainesport, NJ, is also having an internal contest to gain CDRA memberships. "I have challenged my team to get me 10 new memberships before the end of the year," says John Thomas, President of R&B Debris. "And if they do it I will take the entire management staff in our Folsom office to Austin with me."

The company is adding a CDRA membership link on its website and is promoting the CDRA through its monthly company newsletters. Along with placing the company newsletter in its customers' statements, it also places a CDRA membership application in there as well.

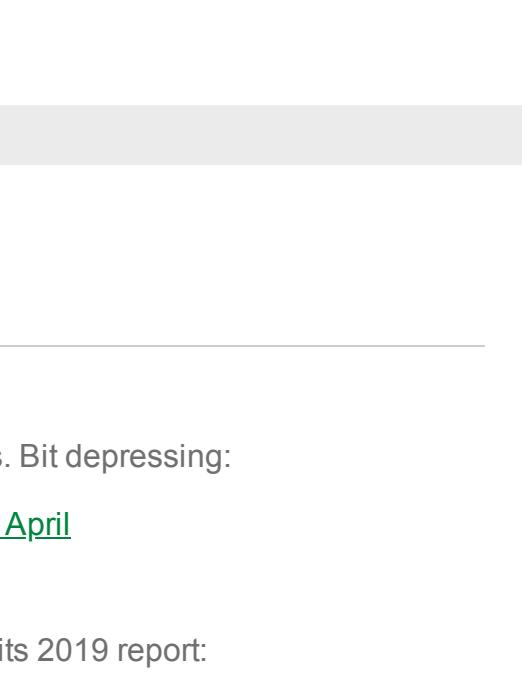
More details of this contest will come out shortly, but take a minute to think about who could benefit from joining the CDRA, from the generators of the incoming material to the users of the end products. The CDRA provide a wealth of information and research for those interested in the C&D industry and those companies could benefit from learning more about the marketplace.

In fact, we have released or are about to release two new documents:

- A roadmap to proper regulatory and legislative steps to support legitimate C&D recycling while increasing local recycling rates;
- A guideline on how to develop an end market for a specific material.

Both are only available to members, though the former is also available for any government officials. We urge you to take advantage of these, and all the other materials available to members at www.cdrecycling.org. Also, always feel free to call the staff at CDRA if you have any problems or issues, and they will try to help.

CDRA Member Spotlight: Bernard Styer President, American Demolition

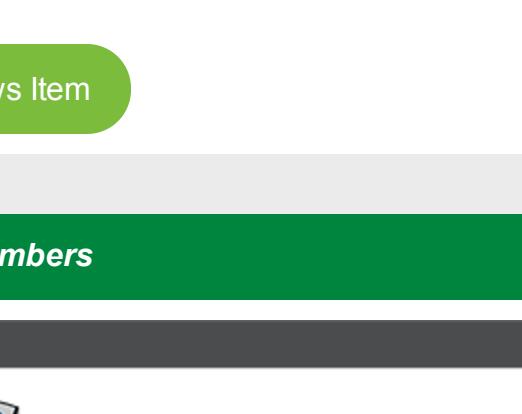


What materials do you recycle?

We primarily recycle concrete resulting from various demolition jobs. We have a portable crusher that enables me to recycle on-site or off-site.

How did you get started in the business?

As a youngster I like to play with Tonka trucks. As I got older, my love for the industry continued, evolving into land clearing jobs, installation of septic systems and basement excavations. Then into demolition of residential and commercial properties. One of my first big jobs was to demolish 8 city blocks in the NorthEast inlet of Atlantic City.



What are the biggest challenges in your market and C&D recycling?

In my years of involvement the biggest problem is the end markets. What do you do with your finished product? Fortunately, our primarily recycling activities right now involve concrete, and I have an endless supply of end markets for it.

How long have you been a member of CDRA?

I have been a member of CDRA since 2013 and a board member for the last 3 years.

What inspired you to join CDRA?

To further educate myself in the C&D recycling industry.

What do you find most rewarding about working in this industry?

Expanding recycling across America, which reduces waste and helps preserve landfill space. The more you recycle, the less you have to put in the landfill.

What challenges have you faced over the years and how have you overcome them?

Working in different geographic areas. Expanding my radius of work. Going into other states to work. Their laws and regulations are different than those in New Jersey. I overcome those challenges by getting an education on what the states require.

What's something about you (a fun fact) that not many people know?

On various job sites, I have found abandoned baby squirrels that I have taken in and raised to adulthood. At the right time, I then release them back to their natural habitat on my 9-acre estate. Now and then they come back to visit. I also play flag football which I have enjoyed doing for the past 10 years.

How do you think the industry is changing and what trends do you see coming up on the horizon?

The industry is going more automation in recycling. Automated recycling versus manual recycling. The trends I see coming up on the horizon are more automation, more robotics.

What advice would you give to someone interested in this industry?

Become a CDRA member. It's a tremendously invaluable experience. Get more involved. As in anything in life, the more you put into it, the more you get out of it. The people in the CDRA are a wonderful extended family to me.

Best piece of business advice you've gotten or learned over the years?

I have learned in the contracting business, "It's not how much money you have earned; it's how much you retain. And how you learn to retain that will give you a world of knowledge."

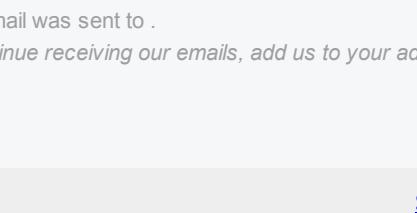
Would you like to have your company in a spotlight like this? Contact CDRA Executive Director William Turley at turley@cdrecycling.org; 630-585-7530.

Let People Know More About Your Company!

One great member benefit for joining the CDRA is a listing on the CDRA's Find A Recycler page. This heavily trafficked area lets people find reputable recyclers, CDRA's members, throughout North America. We have now added a feature that allows a member company to provide more information on what materials their company accepts and markets. It is easy to update your company's listing on our website - just click the button below, login to your CDRA profile and click on "Update your company's information" within the Member's Area.

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Lock Out / Tag Out Machine Guarding for C&D Equipment Webinar

Lock out and Machine Guarding are critical safety procedures in a recycling facility. Improper procedures are a leading cause of fatal and severe injuries and remain an OSHA focus item. This webinar discusses what a complete lock out program consists of and practical machine guarding for the recycling operator. This great presentation designed for the recycling industry is made by Ryan Brown and John Schumacher of Assurance Agency and is available to CDRA members after logging in at [www.cdrecycling.org](https://cdrecycling.org).

Report from AIA on future construction projects. Bit depressing:

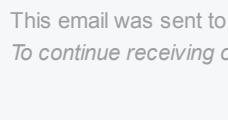
[AIA: Billings Continued Historic Contraction in April](#)

The Carpet America Recovery Effort released its 2019 report:

[CARE 2019 Annual Report](#)

Industry News

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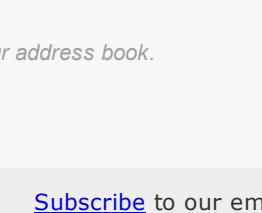
Do you have industry content to be considered for CDRA's monthly e-Newsletter? We encourage you to submit ideas as often as you have them. Although not every news item is shared, we will review each submission based on our audience's interests and information needs.

Thank you!

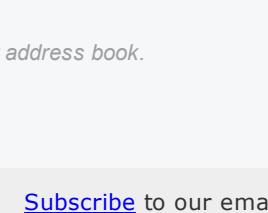
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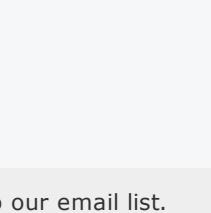
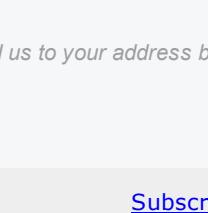
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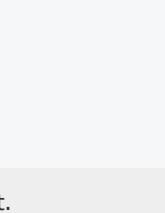
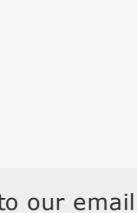
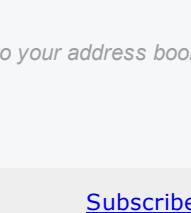
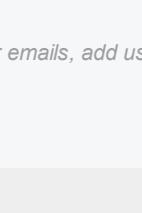
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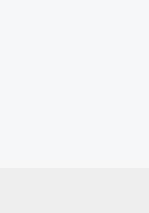
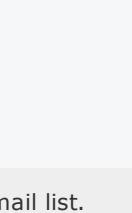
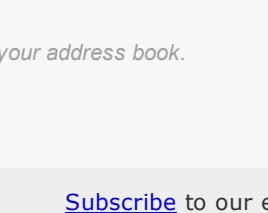
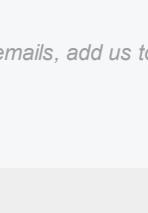
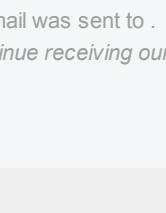
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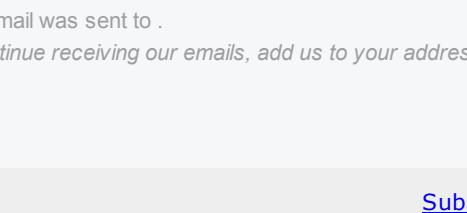
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